

Why this showroom: "Many of the lines Sutherland represents are ones we have used for years and we are loyal. We have placed their teak furniture and Perennials fabric in the Caribbean. We have Dakota Jackson and John Boone at highend residences all over South Florida. And many of the fabrics we specify are from John Hutton textiles. We turn to the showroom a great deal." Inventory favorites: "The Fromenthal wallpapers. Their range of capability and quality is unparalleled. I also love Sutherland's line of teak, the Perennials outdoor fabrics and the lines by Dakota Jackson, John Boone and John Hutton." Service factor: "It's 51 percent of the sale." Memorable experience related to the showroom: "We once

had to ship Sutherland teak to a private island in Antigua and the logistics were a nightmare. The final leg of the trip was on a speedboat and we shuttled the furniture to the mainland as if it was contraband. A crazy experience." **Currently working on:** "A residence on Sunset Island, which we're filling with custom hand-painted and embroidered silk wallpapers from Fromenthal."

DAVID SUTHERLAND SHOWROOM

For over 25 years this full-service, multi-line showroom has been providing the right resources for both residential and contract projects. Specializing in delivering a diverse selection of offerings for both indoor and outdoor use, David Sutherland Showroom carries appointments from top manufacturers including Hutton Home, Perennials Outdoor Fabrics and Galerie Diurne.

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